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More room nights, higher commission with new Solmar Agent Expert platform

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Tuesday, June 26, 2018
Posted by Travelweek Group

TORONTO — The launch of Solmar Hotels & Resorts' new Solmar Agent Expert platform comes with ramped up commission levels per number of nights booked as well as a free three-night stay incentive at a Solmar property.

The Mexico hotel company, with seven all-suite properties in Los Cabos, says Solmar Agent Expert was developed with travel agents in mind "to provide a seamless management process for client reservations".

The program allows agents to book hotel and air or hotel-only options, track and manage client reservation details and track performance with a full online reporting dashboard.

To register agents are asked to provide their name, address, and IATA number via the official Solmar Agent Expert website.

When booking 1-29 room nights, agents earn 10% commission. With 30-59 room nights, agents earn 15% commission. And with 60-90+ room nights agents earn 18% commission plus they get a certificate for a three-night stay at a Solmar Hotels & Resorts property.

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Solmar's newest resort, Grand Solmar at Rancho San Lucas, made its debut in February. The new resort is part of the first phase of Rancho San Lucas, an 834-acre resort community.

Resort amenities include two adults-only infinity pools and one kids pool with a mini waterpark, fitness centre, health clinic and more. There's also a signature spa offering a menu of healing massages and body therapies.

Solmar also recently introduced the option of all-inclusive rates at Playa Grande Resort & Grand Spa.

For details, see solmar.com/travel-agents.aspx.

Tags: Los Cabos, Solmar Hotels & Resorts

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